

Beef stores ranked by total economic margin, per head of output

Beef stores - cost of production		2022 Beef stores			2023 Beef stores			2024 Beef stores		
		Top 25%	Middle 50%	Bottom 25%	Top 25%	Middle 50%	Bottom 25%	Top 25%	Middle 50%	Bottom 25%
Key performance indicators	Cost of production (£/kg)	2.27	2.48	3.50	1.90	2.75	3.53	2.12	3.01	4.08
	Daily liveweight gain (kg/day)	0.62	0.73	0.48	0.71	0.71	0.49	0.76	0.77	0.44
	Mortality (%)	0.63	0.45	1.04	0.37	0.18	0.00	0.55	0.34	0.00
Enterprise details	Number sold/transferred/retained at closing	127	89	38	180	61	34	143	59	20
	Total forage area allocated to enterprise (ha)	50.82	31.75	20.02	27.98	17.53	14.78	22.25	23.39	17.71
	Number of weeks housed (weeks)	20	20	8	22	20	20	23	19	18
Technical performance	Age of opening and incoming cattle (days)	249	264	275	221	225	319	210	270	252
	LW of opening and incoming cattle (kg/hd)	323.89	298.91	275.35	274.32	263.29	360.23	266.21	291.16	276.62
	LW of sold/transferred/retained at closing (kg/hd)	503.09	431.66	422.01	473.66	391.19	437.59	450.99	439.81	376.43
	Weight produced per forage hectare (kg/ha)	441	368	274	1,273	442	178	1,178	373	112
	Non-forage feed fed DM (kg/hd)	75.79	203.31	94.10	127.30	286.76	278.32	133.93	270.46	107.81
Income (£/head of output)	Harvested forage fed DM (kg/hd)	839.84	1,051.96	605.40	375.19	574.64	1,020.28	404.15	577.74	795.12
	Total income	1,243.15	956.18	969.35	994.61	984.57	986.34	1,243.49	1,174.86	1,002.33
Variable costs (£/head of output)	Vet and medicine	9.30	7.49	15.28	5.37	13.19	22.03	6.68	15.68	11.38
	Bedding	39.53	31.99	17.65	12.65	33.84	30.66	22.22	30.41	21.33
	Total variable costs exc feed	839.43	745.19	702.62	661.62	680.16	846.95	732.66	862.65	782.15
	Purchased feed including minerals	39.85	39.53	16.00	36.02	50.74	110.81	21.02	66.88	33.49
	Purchased forage	0.84	9.58	14.87	0.40	14.52	0.00	3.32	2.33	2.90
	Homegrown forage variable costs	14.34	9.23	40.93	20.35	34.54	38.08	20.99	35.19	24.85
Overheads (£/head of output)	Total feed and forage costs	55.02	72.52	90.97	62.44	138.63	152.78	54.53	113.56	67.19
	Total labour	87.47	107.61	310.86	50.48	86.27	204.73	57.60	123.11	271.16
	Total machinery and equipment	40.94	48.79	168.88	36.21	89.43	124.44	39.41	103.80	154.44
	Total property and energy costs	36.07	27.57	63.84	13.52	20.01	56.18	15.90	38.23	52.07
	Total administration costs	31.13	20.24	62.35	13.03	21.20	39.48	14.45	28.85	68.82
Cost of production & margins (£/head of output)	Total overheads	245.49	250.78	685.34	178.13	256.81	543.27	168.67	346.76	685.99
	Full economic cost of production	1,139.94	1,068.49	1,478.94	902.20	1,075.60	1,542.99	955.85	1,322.97	1,535.33
	Full economic net margin	103.21	-112.31	-509.58	92.41	-91.03	-556.65	287.63	-148.11	-533.00